

Industry Brief: Technology

Linc Facility Services



Linc turns critical challenges into competitive advantage for leading technology companies with innovative facility management solutions.

With today's rapid pace of technical advancement and unprecedented levels of consumer demand, managing technology growth and change is more challenging than ever. Technology businesses must focus on driving innovation, reducing time to market of new products, and extending the life cycle of existing ones.

Linc Facility Services (Linc) turns critical challenges into competitive advantage for leading technology organizations through a spectrum of facility management solutions that:

- Reduce operating costs,
- Provide increased control and reliability, guaranteeing production schedules are met without interruption,
- Provide innovative processes to reduce waste and streamline operations, and
- Mitigate risk.

Comprehensive Services for Facility Management

Linc offers a full spectrum of technical services that ensure the optimal operation of your facility and its critical systems with strict adherence to safety and quality. Our services turn risk into results and challenges into opportunities for cost savings and streamlined operations:

- Technical operations and maintenance
- General building maintenance and management
- Project management
- Subcontractor management
- Energy management and consultation
- Computerized Maintenance Management Systems (CMMS)
- Electrical testing and installation
- Capital budget planning and management
- Facility help-desk and dispatch
- Administrative and office services

Facility Operations Become Strategic Opportunity

With decades of experience serving hundreds of customers across the U.S., Linc understands the pressures your facility faces today. Linc helps technology companies, from semi-conductor manufacturers to OEMs, leverage successful facility management practices to yield greater visibility into facility operations, manage costs, and reduce risk.

■ Technology

Linc's national technology platform enables clients to leverage IT to gain access to real time facility information and turn it into actionable operating plans that reduce costs, improve productivity, and gain efficiency. Our CMMS capabilities enable us to optimally manage the lifecycle of your facility systems and benchmark performance against industry standards.

■ Experienced Teams, Proven Methodology

Technical and operational expertise differentiates Linc's leadership and staff. With almost 30 years of experience, Linc has built a platform of best practices and subject matter expertise. Our management techniques, service improvements, and technology advancements enhance quality, boost productivity and control costs. Our customized solutions address your specific challenges and objectives. The business processes and procedures performed as part of our quality program are ISO-certified and meet or exceed all regulatory compliances.

■ Specialization in Critical Environments

Linc understands the unique requirements of operating technology facilities. Linc has unsurpassed experience in the operation and maintenance of critical facilities and systems that run 24/7/365 with zero downtime. We work with clients with unique facility requirements to develop specific maintenance programs and operating plans to support activities for these environments and ensure business continuity.

■ Innovation Drives Sustainability


As a pioneer in productivity, Linc has taken a balanced approach towards facility operation and maintenance for almost 30 years, recognizing that bottom line results and environmentally responsible solutions are not mutually exclusive. By leveraging technology with experience, we continue to offer innovative solutions that yield high performance and energy savings through an integrated approach to the design, operation, and maintenance of your facility and its systems.

The Linc Difference

Technology businesses have many choices when it comes to partnering with a facility services provider. Linc is a leader in the delivery of facility-related solutions to the semi-conductor industry, R&D laboratories, OEM, software developers, and electronics manufacturers. Linc stands apart from other providers by maintaining a core competence where 100% of our intellectual property is dedicated to the delivery of facility management services in critical environments. The qualities that set Linc apart include:

- Nearly 30 years of specialized competence in the facility management industry
- Experience managing more than 30 million square feet of high tech facilities including clean rooms, data centers, application laboratories, and OEM manufacturing
- Established processes that yield equipment efficiencies and reduce downtime
- Flexible and customized operating plans that improve equipment efficiency and decrease costs
- Ability to self-perform critical facility services
- ISO-certified processes that form the basis of our quality management program
- Environmentally sound practices that yield a measurable ROI





Linc's solutions for
technology facilities
help organizations
reduce costs, increase
reliability and control
and reduce risk.

Results You Can Rely On

Linc's facility solutions not only streamline operations and increase reliability and safety, they also yield measurable results that improve your bottom line. The Linc Productivity Index, or LPI, is a proprietary standard of productivity and performance measurements designed to report on the most critical elements of our operations at every customer facility. Key metrics and performance measurements are reported to clients regularly for review to ensure that Linc meets or exceeds performance objectives. Linc offers a performance-based fee structure which guarantees that we are meeting our clients' goals.

Linc, the Technology Industry's Facility Provider of Choice

Linc's facility solutions have reduced costs, increased reliability, streamlined operations, and reduced complexity at some of the most notable technology facilities in the U.S.:

- Applied Materials
- Emerson Process Management
- GlaxoSmithKline
- Harvard Medical Laboratories
- Multilayer Coating Technologies
- NFL Films
- OptiSolar, Inc.
- Polaroid Corporation
- Seagate Technology
- Yale University Medical Center Laboratories



Contact Linc to find out how our facility solutions can reduce costs and enhance efficiency at your technology organization.

Linc Facility Services ■ 1.877.654.6237 ■ www.lincfs.com